

RAKESH SHANKAR (RAJ)

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PROFESSIONAL SUMMARY

Financial Executive and Business Manager with over 20 years of experience driving growth, profitability, and operational excellence across multiple industries. Proven success leading businesses from startup to \$15M in annual revenue through strategic planning, disciplined financial management, and effective leadership. Skilled in finance, governance, human resources with a reputation for delivering sustainable results and building high-performing teams.

CORE SKILLS

- Business Operations & Administration
- Financial Management & Analysis
- Strategic & Business Planning
- Budgeting
- Capital Project Management
- Corporate Governance & Compliance
- Human Resources
- Internal Controls & Risk Management
- Hospitality & Club Management
- Problem Solving & Decision Making.

PROFESSIONAL EXPERIENCE

- *Managing Director- QRI Services Pty Ltd based in Coppabella, QLD (2008-2023)*
- *Chief Financial Officer & General Manager of QRI Lifestyle – Brisbane, QLD (2001-2021)*

EDUCATION

- *Bachelor of Commerce Accounting and Finance-Griffith University – Brisbane, QLD*

My Key Motivating Factors for nominating:

I am a proud member of Keperra Golf Club since 2001 and have actively participated in competitions twice a week. Over this time, I have contributed to the Club through sponsorship support for approximately fourteen years during my tenure as General Manager of QRI, and I have hosted numerous events at the Club, including charity golf days and scholarship presentations.

My professional background includes 20 years as a Chief Financial Officer, followed by another 20 years as Managing Director of both profit and not-for-profit (membership-based) organisations. This experience has given me a strong understanding of corporate governance and the ability to work collaboratively and effectively with fellow board members.

I have extensive experience in financial management and capital project planning, both of which could be valuable to the Club's future operations and development. In addition, my exposure to the hospitality industry including licensed clubs, accommodation centres, and cafés provide further insight into areas relevant to KCGC.

I am a strategic thinker, passionate about contributing ideas that will enhance the Club's facilities, strengthen its operations, and improve the overall member experience.